



Conference Diplomacy and Multilateral Negotiation

Cross-fertilizing Knowledge



: 8 Oct 2020

- ☐☐ : Workshop
- ☐☐ : Beirut, Lebanon
- ☐☐ : 15 10☐ 2020 to 16 10☐ 2020
- ☐☐ : 2 Days
- ☐☐☐☐ : Multilateral Diplomacy
- ☐☐ : <http://www.unitar.org/cdt>
- ☐☐ : US\$799.00
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Governments and increasingly other actors such as international and non-governmental organizations use multilateral conferences as a means to achieve important policy goals. The training provides you with an opportunity to review the challenges of contemporary conference diplomacy. At the end of the workshop, you will be able to analyze the dynamics unfolding in multilateral diplomacy and negotiation more effectively, to improve preparation for and participation in negotiations, and identify the interplay of

intercultural differences.



After this course, participants will be able to:

- Identify how conferences unfold;
- Name the rules of procedure and their value in advancing delegates' objectives;
- Explain the importance of informal consultations;
- Identify how to prepare for multilateral conferences.



At the end of the workshop, participants should be able to:

- Become familiar with the origin, purposes, strengths and challenges of multilateral diplomacy, especially in a globalized world and in the digital age;
- Understand the main techniques, rules, and processes of diplomatic negotiation and its specific requirements within a multilateral framework such as the UN;
- Learn about the role and impact of civil society organisations as well as the media as new stakeholders in multilateral negotiations;
- Apply those techniques in simulated negotiations inspired from realistic case studies.



The course is designed to be interactive and participatory, including various pedagogical tools to enable the participants to function effectively and efficiently in multilateral conferences. The course will be built on four pedagogical pillars: concept learning (lectures and presentations), role-playing (group exercises), experience sharing (roundtable discussions) and exposure to the mechanics of conference diplomacy and multilateral negotiation.



The course targets mid to senior-level government officials in ministries and diplomats preparing for, taking part in conferences and/or chairing conferences. The workshop is also open to staff of intergovernmental/nongovernmental organizations and senior managers from the private sector.



The workshop will be conducted in English.

The workshop participation fee is 799 USD. For more information, please write an email to [diplomacy \[at\] unitar.org](mailto:diplomacy@unitar.org) ([diplomacy\[at\]unitar\[dot\]org](mailto:diplomacy@unitar.org)) or call +41 (0)22 917 8677 or visit www.unitar.org/cdt.