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United Nations Institute for Training and Research

Unitar Online Catalogue

UNITAR International Leaders Programme (HBMSU January 2026)

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□□□□ : 21 1□ 2026

□□ :	Workshop
□□ :	Geneva, Switzerland
□□ :	22 1□ 2026 to 29 1□ 2026
□□ :	8 Days
□□□□ :	Multilateral Diplomacy
□□ :	http://www.unitar.org
□□ :	US\$0.00
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□□ :	Hamdan Bin Mohammed Smart University

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At the end of the programme, participants should be able to:

- Analyze how diplomatic negotiations are conducted;
- Develop effective communication strategies for more productive negotiations;

- Understand the main techniques, rules, and processes of diplomatic negotiation and its specific requirements within a multilateral framework such as the UN;
- Become familiar with the origin, purposes, strengths and challenges of multilateral diplomacy;
- Demonstrate public speaking and presentation techniques – including preparation, structure and delivery;
- Identify personal strengths and weaknesses as presenters.