



unitar

United Nations Institute for Training and Research

Unitar Online Catalogue

Columbia Law School Series Session 3: Specialty Skills in Mediation - Generating Movement and Breaking Impasse

□□□□

□□□□ : 28 4□ 2025

□□ :	Seminar
□□ :	New York City, United States of America
□□ :	28 4□ 2025
□□ :	3 Hours
□□□□ :	Multilateral Diplomacy
□□ :	https://unitar.org/ny
□□ :	US\$0.00
□□□□ email:	nyle.pierre@unitar.org
□□ :	Columbia Law School

□□□□

Time: 10 AM - 1 PM EST (28 April 2025)

Location: UNHQ UNCA S-308 from 10:00 AM - 1:00 PM.

This session will explore special strategies for generating movement in mediation, helping participants move beyond impasse and towards resolution.

Key techniques from the last session such as summarizing, reframing, asking powerful questions, and using silence effectively will be revisited to explore how these tactics can generate movement and overcome obstacles in mediations. Participants will also learn how to utilize caucuses, agenda setting, and reality testing to ensure party self-determination and provide a space to tackle challenging questions. The session will highlight the use of hearing proposals, role reversal, and persuasive tactics to help parties understand different perspectives and reach mutually agreeable solutions. Through practical exercises and demonstrations, attendees will gain valuable insights into driving progress in challenging mediation scenarios.



Only individuals with UNHQ Grounds passes will be able to participate in this program.