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### Climate Change Negotiations and Health - Webinar 1

#### Multilateral Diplomacy

Deadline: 30 May 2021

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Type:	Webinar
Location:	Web-based
Date:	31 May 2021
Duration:	1 Days
Programme Area:	Environment, , Climate Change, , Peace Security and Diplomacy, , Multilateral Diplomacy
Website:	<a href="https://unitar.org/sustainable-development-goals/multilateral-diplomacy">https://unitar.org/sustainable-development-goals/multilateral-diplomacy</a>
Price:	\$0.00
Event Focal Point Email:	mdp-elearning@unitar.org
Contact Number:	+41229178810
Partnership:	World Health Organization (WHO)

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### BACKGROUND

*This webinar is the first of two webinars offered as part of the WHO, UNITAR and UN CC: Learn online course on Climate Change Negotiations and Health.*

It is increasingly evident that environmental challenges have an impact on human health, reinforcing existing risks. For instance, it is estimated that climate change will cause around 250,000 additional deaths per year between 2030 and 2050 – linked to issues ranging from malnutrition to heat stress, with direct costs to health expected to be between USD 2-4 billion/year by 2030<sup>1</sup>. Also, the current COVID-19 pandemic has highlighted the important interlinkages between human health and the state of our environment and economies.

With recognition of the growing importance of the connection between health and the state of the environment as one of the fundamental issues of our time, WHO, UNITAR and UN CC:Learn built on past collaboration to develop a new Climate Change Negotiations and Health online course aimed at strengthening understanding of the interlinkages between climate and health, with particular reference to the international climate change policy process. Specifically, the course aims to support delegates attending the 26th session of the Conference of the Parties (COP) to the United Nations Framework Convention on Climate Change (UNFCCC) as well as the professionals involved in the development and implementation of national climate change and health policies.

During this course, participants have the opportunity to attend two webinars on negotiation skills. The webinars aim at improving participants' analytical and interpersonal skills in their continual negotiations to make sure they do first things first. It is important to prepare before action, especially when strong coalitions and consensus are needed, and to improve the quality of relationships, internally through the mandate, and externally with relevant stakeholders, before any other action. Negotiating the process and agenda is needed before dealing with problems and issues. In a meeting, negotiators must also communicate effectively, and use effective listening before speaking, asking relevant questions before presenting persuasive arguments. They also need to identify common platforms with others, before they express their own demands. In other words, participants will become more aware of how they behave in negotiation contexts, and whether or not they should behave the same way, or differently

## LEARNING OBJECTIVES

After completing the two webinars, participants should be able to:

- Increase their awareness about the complexity in multilateral negotiations;
- Learn how to facilitate consensus-building;

- Analyse decision-making and negotiation processes through a case study on climate change negotiations and health.

## CONTENT AND STRUCTURE

### **Agenda: Webinar 1**

- Welcome and Introduction
- Key Principles in Negotiation
- Techniques to negotiate towards mutual gain
- Q+A
- Concluding Remarks and Webinar Closure

This webinar will last 90 minutes and take place at 3 PM CET.

## METHODOLOGY

The webinar will take place on the platform Zoom. The webinar will be interactive and allow participants to develop not only knowledge, but also practical skills and a helpful negotiation mindset. The webinar will draw on real life negotiation examples related to climate change negotiations and health to showcase how theory can be translated into practice. The material presented in the webinar will be interactive and assignments will be given for participants to further advance their knowledge. Background and supporting materials will be uploaded on the course platform so participants can access them prior to the webinar. For those participants that cannot attend the webinar, a video recording will be made available at the end of the webinar. The webinar recording will be published on the course platform.

## TARGETED AUDIENCE

**!!! Only students enrolled in Climate Change Negotiations and Health online course can register for this activity !!!**

## ADDITIONAL INFORMATION

## **Expert**

The webinar will be taught by Valentin Ade. Dr. Valentin Ade is founder of The Negotiation Studio. He teaches political negotiations for instance at Sciences Po Paris and the University of St. Gallen. Also, he (co-)leads training workshops for public and private clients such as the German Foreign Office and Renewables Academy (RENAC). He is particularly interested in negotiation mindsets and complex negotiations. Before dedicating his career to negotiations, he has worked for several years in international project finance and business development in the solar energy industry. Valentin Ade holds a PhD in psychology from Leuphana University of Lüneburg, a joint MSc in Management from ESCP Europe (Paris) and Technical University of Berlin, and a BA in International Affairs from the University of St. Gallen.

## **Technical Requirements**

- Stable internet connection
- Speakers and a microphone
- A webcam or HD webcam
- Or, a HD cam or HD camcorder with video capture card