Multilateral Negotiations: Strategies, Techniques and Results

Peace, Cross-fertilizing Knowledge

Type:	Workshop
Emplacement:	New York, United States of America
Date:	16 fév 2018
Durée:	1 Days
Zone du programme:	Multilateral Diplomacy
Site internet:	http://www.unitar.org/ny
Prix:	0.00 $US
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CONTEXTE

Multilateral negotiation is the principal tool in the United Nations for reaching agreement on matters of common interests. The Seminar will focus on the characteristics of such negotiations and how they are different from bilateral or regional ones; how states protect and preserve their national interests in such

negotiations; strategies and methods devised to meet these challenges and to get to agreement; the resulting consequences and drawbacks. All these will be analyzed on the basis of actual negotiations conducted at the United Nations with respect to sustainable development, climate change, disarmament, rights of the child, law of the sea, peacekeeping and international criminal court.

 Professor Roy S. Lee will identify and illustrate, based on his personal experience and observations, the processes, strategies and techniques commonly used in UN negotiations on such subjects as climate change, sustainable development, international criminal courts, law of the sea and peacekeeping. The seminar will focus on the ways and means of constructing a consensus to accommodate divergent interests and concerns. Active participation is encouraged.

OBJECTIFS DU COURS

This work shop aims to:

- Define and distinguish the purposes, products and processes of multilateral conferences

- Assess the strategies and techniques for producing good negotiated outcomes

-Anticipate and address the main challenges in multilateral negotiations, both from the negotiators' as well as the Chair's perspective

AUDIENCE CIBLE

Diplomatic Community

INFORMATIONS SUPPLÉMENTAIRES

A UN Ground Pass will be required for this event