



Workshop on Negotiation Skills and Techniques (Advanced)

Cross-fertilizing Knowledge

Plazo: 4 May 2020

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| Tipo: | Workshop |
| Ubicación: | Geneva, Switzerland |
| Fecha: | 6 Mayo 2020 to 7 Mayo 2020 (Por confirmar) |
| Duración: | 2 Days |
| Área del programa: | Multilateral Diplomacy |
| Sitio web: | http://www.unitar.org/cdt |
| Precio: | 1.000,00 US\$ |
| Correo Electrónico del Centro de Coordinación del Evento: | diplomacy@unitar.org |
| Número del Centro de Coordinación del evento: | +41 (0) 22 917 88 05 |

ANTECEDENTES

As the international scene becomes increasingly filled with conflicts, global cooperation and mediation represent a vital tool to facilitate interactions which may reconstruct peace and re-establish a consensus towards a better future. Acting effectively during local, regional and international negotiations in times of instability demands from diplomats a deep knowledge of the factors and

challenges which constitute the crisis. The overall objective of the two-day workshop is to provide beneficiaries with skills and knowledge in the field of conflict resolution, mediation and negotiation skills necessary to the resolution of crisis situations.

OBJETIVOS DEL EVENTO

The workshop aims to improve participants' analytical and interpersonal skills in the continual negotiations they participate in. It is important to improve the quality of relationships, internally through the mandate, and externally with the representatives of other partner states by preparing before action, especially when strong coalitions and consensus are needed.

At the end of the workshop, participants will be able to:

- Assess how UN institutions and national governments respond to conflict and crisis scenarios;
- Analyse how diplomatic negotiations are conducted;
- Identify tensions, differences and conflicts in international contexts;
- Describe how to facilitate the peaceful resolution of conflicts;
- Perform more efficiently as a negotiator.

CONTENIDO Y ESTRUCTURA

The proposed course comprises of training and briefing sessions, over a period of two days. The participants will be presented with both the strategies and responses of governments in handling crisis situations.

The topics will be organized thematically; among these, disaster risk reduction, effective response(s) to migration/refugees, food security, and health threats were some of the most relevant in past editions. The workshop also addresses contemporary crises situations and their responses, as well as negotiation skills and techniques used during crisis situations.

METODOLOGÍA

The methodology of this course will include:

- Interactive Presentations
- Group discussions
- Evaluation and discussion of practical guidelines
- Skills development exercises

PÚBLICO OBJETIVO

This course is open to:

Members of Permanent Missions accredited to the United Nations Office in Geneva,

Delegates of Ministries of Foreign Affairs and other government officials,

Representatives of international, intergovernmental and non-governmental organizations and Diplomatic academies.

Senior managers from the private sector are equally invited to benefit from this workshop.

INFORMACIÓN ADICIONAL

The workshop will be conducted in English.

For more information, please write an email to [diplomacy \[at\] unitar.org](mailto:diplomacy@unitar.org) ([diplomacy\[at\]unitar\[dot\]org](mailto:diplomacy@unitar.org)) or call +41 (0)22 917 88 05 or visit

www.unitar.org/cdt