



Multilateral Negotiations: Strategies, Techniques and Results

Peace, Cross-fertilizing Knowledge

Tipo:	Workshop
Ubicación:	New York, United States of America
Fecha:	16 Feb 2018
Duración:	1 Days
Área del programa:	Multilateral Diplomacy
Sitio web:	http://www.unitar.org/ny
Precio:	0,00 US\$
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ANTECEDENTES

Multilateral negotiation is the principal tool in the United Nations for reaching agreement on matters of common interests. The Seminar will focus on the characteristics of such negotiations and how they are different from bilateral or regional ones; how states protect and preserve their national interests in such negotiations; strategies and methods devised to meet these challenges and to

get to agreement; the resulting consequences and drawbacks. All these will be analyzed on the basis of actual negotiations conducted at the United Nations with respect to sustainable development, climate change, disarmament, rights of the child, law of the sea, peacekeeping and international criminal court.

Professor Roy S. Lee will identify and illustrate, based on his personal experience and observations, the processes, strategies and techniques commonly used in UN negotiations on such subjects as climate change, sustainable development, international criminal courts, law of the sea and peacekeeping. The seminar will focus on the ways and means of constructing a consensus to accommodate divergent interests and concerns. Active participation is encouraged.

OBJETIVOS DEL EVENTO

This work shop aims to:

- Define and distinguish the purposes, products and processes of multilateral conferences
- Assess the strategies and techniques for producing good negotiated outcomes
- Anticipate and address the main challenges in multilateral negotiations, both from the negotiators' as well as the Chair's perspective

PÚBLICO OBJETIVO

Diplomatic Community

INFORMACIÓN ADICIONAL

A UN Ground Pass will be required for this event