



# unitar

United Nations Institute for Training and Research

## Unitar Online Catalogue

### UNITAR International Leaders Programme (HBMSU January 2026)

#### Diplomacia Multilateral

Plazo: 21 Ene 2026

Tipo:	Workshop
Ubicación:	Geneva, Switzerland
Fecha:	22 Ene 2026 to 29 Ene 2026
Duración:	8 Days
Área del programa:	Multilateral Diplomacy
Sitio web:	<a href="http://www.unitar.org">http://www.unitar.org</a>
Precio:	0,00 US\$
Correo Electrónico del Centro de Coordinación del Evento:	diplomacy@unitar.org
Colaboración:	Hamdan Bin Mohammed Smart University

#### OBJETIVOS DEL APRENDIZAJE

At the end of the programme, participants should be able to:

- Analyze how diplomatic negotiations are conducted;
- Develop effective communication strategies for more productive negotiations;

- Understand the main techniques, rules, and processes of diplomatic negotiation and its specific requirements within a multilateral framework such as the UN;
- Become familiar with the origin, purposes, strengths and challenges of multilateral diplomacy;
- Demonstrate public speaking and presentation techniques – including preparation, structure and delivery;
- Identify personal strengths and weaknesses as presenters.